# Máster Universitario en Administración y Dirección de Empresas Full Time MBA

Quantitative methods for decision making

Professor Andrea Saltelli



Elements of quantification for decision making with emphasis on operation research



# In this set of slides:

- 18 Queueing Theory
- 19 Programming and Planning. PERT and CPM
- 20 Ethical considerations for OR



# 18.

# **Queueing Theory**

.... Hillier (2014) chapter 17.





#### August 25 2023: The politics of modelling is out!



the politics of modelling numbers between science and policy

Andree Sullelli & Islamics Di Fierre

OXFORD



#### Praise for the volume

'A long awaited examination of the role --- and obligation --of modeling."

Nassim Nicholas Taleb , Distinguished Professor of Risk Engineering, NYU Tandon School of Engineering. Author, of the 5 -volume series Incerto.

....

'A breath of fresh air and a much needed cautionary view of the ever-widening dependence on mathematical modeling." Orrin H. Pilkey, Professor at Duke University's Nicholas School of the Environment, co-author with Linda Pilkey-Jarvis of Useless Arithmetic: Why Environmental Scientists Can't Predict the Future, Columbia University Press 2009.

\*\*\*

#### Mastodon Toots by

Thanks to Marija Kozlova of LUT University in Finland for taking and curating this recording. My trajectory from number crunching to thinking about numbers' role in human affairs

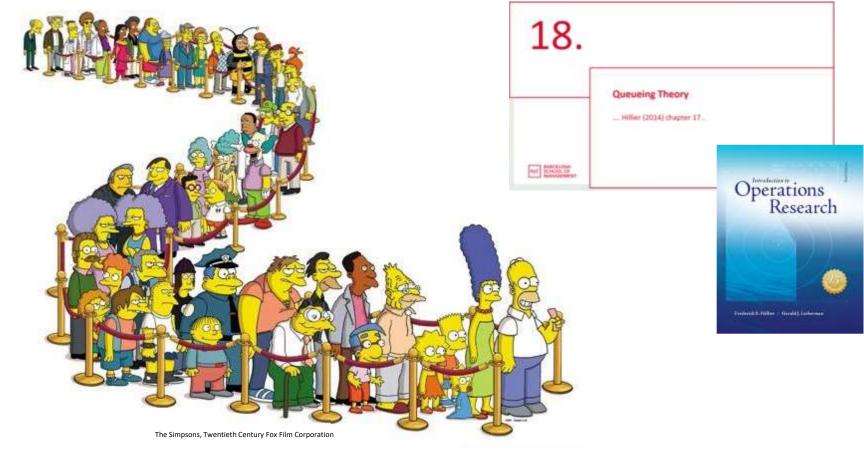
View on

#### The talk is also at

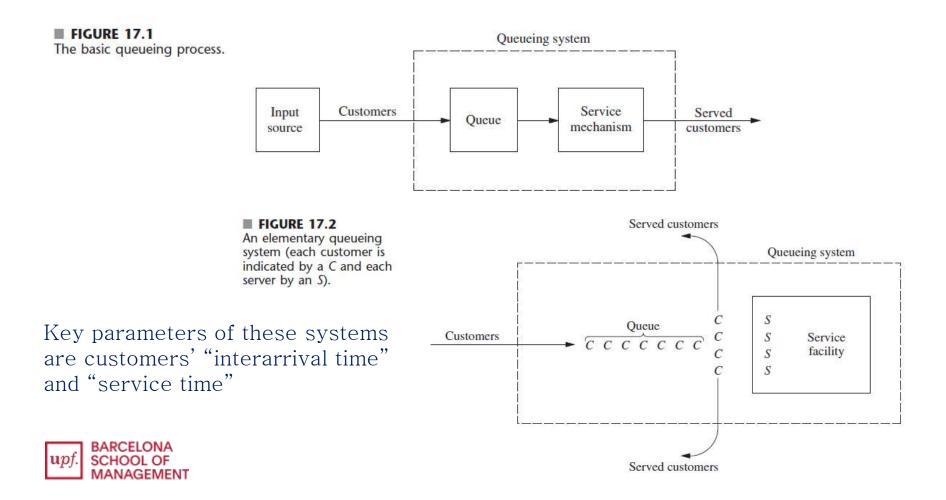
https://ecampus.bsm.upf.edu/,

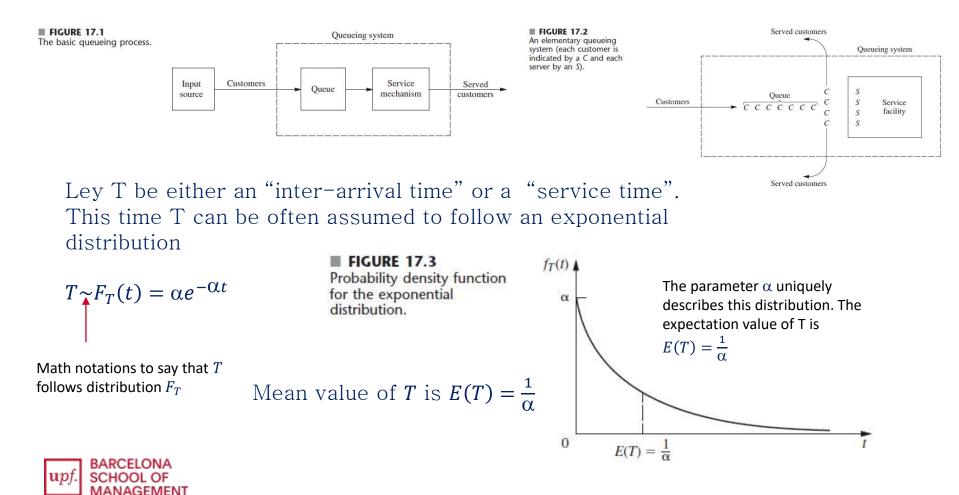
where you find additional reading material

Where to find this talk









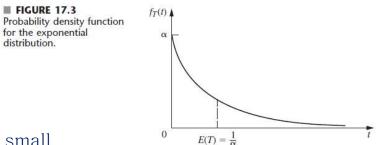
Ley T be either an "inter-arrival time" or a "service time". T can be often assumed to follow an exponential distribution

 $T \sim F_T(t) = \alpha e^{-\alpha t}$ 

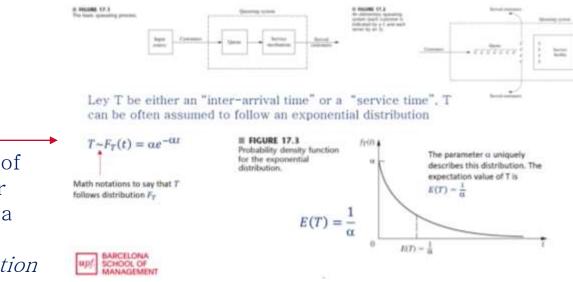
Properties of this distribution

The parameter  $\alpha$  has the dimension of 1/time; small values of  $\alpha$  correspond to longer waits

Small T are more likely then large T, where the scale of what is big or small is relative to  $\boldsymbol{\alpha}$ 







Assume this holds; \_\_\_\_\_\_ then if X(t) is the *number* of times an event (arrivals or completions) occurs over a specified time t then X(t)follows a *Poisson distribution* with parameter  $\alpha t$ 

$$P\{X(t) = n\} = \frac{(\alpha t)^n e^{-\alpha t}}{n!}$$

Using these formulae different queueing problems can be formulated and solved



Before leaving the Poisson distribution  $P\{X(t) = n\} = \frac{(\alpha t)^n e^{-\alpha t}}{n!}$ 

It is normally stated as  $P\{X = n\} = \frac{(\lambda)^n e^{-\lambda}}{n!}$  where *P* refers to events per unit time,  $\lambda$  is the average number of times an event occur per unit of time; so if  $\lambda$  is the average number of soldiers killed by a horse-kick in a given year, the probability of *n* soldier dying in a given year is given by  $P\{X = n\} = \frac{(\lambda)^n e^{-\lambda}}{n!}$ 



Ladislaus Bortkiewicz used this formula in the late 1800s, when investigating accidental deaths by horse kick of soldiers in the Prussian army. Also known for his work on Marxian theory

Source: Wikipedia Commons



An average of 0.61 soldiers died by horse kicks per year in each Prussian army corps. You want to calculate the probability that exactly two soldiers died in the VII Army Corps in 1898, assuming that the number of horse kick deaths per year follows a

Poisson distribution  $P\{X = n\} = \frac{(\lambda)^n e^{-\lambda}}{n!}$ 

$$P\{X=2\} = \frac{(0.61)^2 e^{-0.61}}{2!} \sim 0.101$$



Since Bortkiewicz's time, Poisson distributions have been used to describe many other things. For example, a Poisson distribution could be used to explain or predict:

- Text messages per hour
- Male grizzly bears per hectare
- Machine malfunctions per year
- Website visitors per month
- Influenza cases per year

Source: https://www.scribbr.com/statistics/poisson-distribution/



Source: Wikipedia Commons

12

# 19.

# **Programming and Planning. PERT and CPM**

.... Hillier chapter 22.



PERT (program evaluation and review technique)

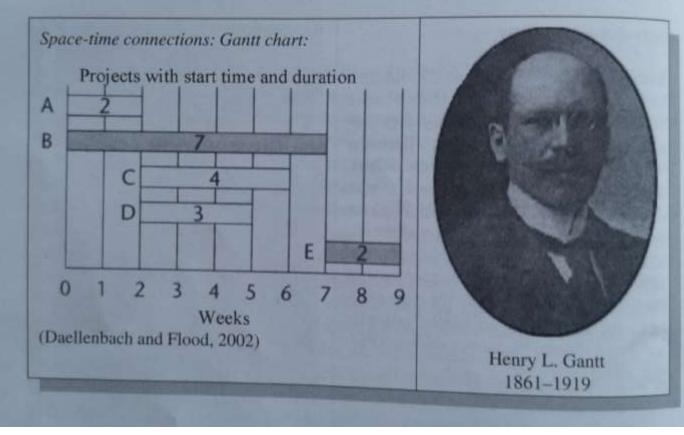
CPM (critical path method)

<u>Perhaps the most widely used OR techniques</u> (PERT may be required beside GANTT(\*) charts for project submission e.g. at EU level)

(\*) Developed by Henry L. Gantt in the 1910



Worked with Frederick Taylor and possibly contributes as well with PERT and CPM developments (Gass and Assad, p. 116))



Source: p. 24, Gass, Saul I., and Arjang A. Assad. 2006. An Annotated Timeline Of Operations Research: An Informal History. 1st Corrected ed. 2005. Corr. 2nd printing 2006 edition. New York: Springer-Verlag New York Inc.



### Why PERT?

 \*\*Better Project Planning:\*\* PERT analysis helps in breaking down the project into tasks, estimating the time required for each task, and identifying dependencies between tasks.
 \*\*Resource Allocation:\*\*



# 3. \*\*Risk Assessment:\*\* PERT analysis allows for the incorporation of uncertainty and risk into the project schedule. It helps in identifying critical paths and areas where schedule slippages could occur.

4. \*\*Communication:\*\* Using PERT analysis or similar project management methodologies can help in presenting a well-structured project plan.

5. \*\*Monitoring and Control:\*\* Once the project is underway, PERT analysis can be used to monitor progress, track deviations from the schedule, and make necessary adjustments to ensure the project stays on track.



A prototype example: Construction work with penalty for delays and premium for speedy completion (Hillier section 22.1)

	Activity	Activity Description	Immediate Predecessors	Estimated Duration
	A	Excavate		2 weeks
	В	Lay the foundation	A	4 weeks
	С	Put up the rough wall	В	10 weeks
xample: Cannot put up a roof	→ D	Put up the roof	С	6 weeks
without walls	Ε	Install the exterior plumbing	С	4 weeks
	F	Install the interior plumbing	E	5 weeks
	G	Put up the exterior siding	D	7 weeks
	Н	Do the exterior painting	E, G	9 weeks
	1	Do the electrical work	ć	7 weeks
	1	Put up the wallboard	F, 1	8 weeks
	, K	Install the flooring	Í Í	4 weeks
	L	Do the interior painting		5 weeks
	М	Install the exterior fixtures	, H	2 weeks
BARCEL	N	Install the interior fixtures	K, L	6 weeks

**TABLE 22.1** Activity list for the Reliable Construction Co. project



### The contract foresees

## A penalty of \$300,000 if construction not completed by 47 weeks A bonus of \$150,000 if it is completed within 40 weeks

Activity	Activity Description	Immediate Predecessors	Estimated Duration
А	Excavate	_	2 weeks
В	Lay the foundation	A	4 weeks
С	Put up the rough wall	В	10 weeks
D	Put up the roof	С	6 weeks
Ε	Install the exterior plumbing	С	4 weeks
F	Install the interior plumbing	Ε	5 weeks
G	Put up the exterior siding	D	7 weeks
Н	Do the exterior painting	<i>E, G</i>	9 weeks
1	Do the electrical work	C	7 weeks
1	Put up the wallboard	F, 1	8 weeks
ĸ	Install the flooring	, I	4 weeks
L	Do the interior painting	Í Í	5 weeks
М	Install the exterior fixtures	Ĥ Ĥ	2 weeks
Ν	Install the interior fixtures	K, L	6 weeks

#### **TABLE 22.1** Activity list for the Reliable Construction Co. project



Questions for the analyst (1):

1. How can the project be displayed graphically to better visualize the flow of the activities?

2. What is the total time required to complete the project if no delays occur?

3. When do the individual activities need to start and finish (**at the latest**) to meet this project completion time?

4. When can the individual activities start and finish (**at the earliest**) if no delays occur?

5. Which are the **critical bottleneck** activities where any delays must be avoided to prevent delaying project completion?



Questions for the analyst (2):

6. For the other (=non bottleneck) activities, how much delay can be tolerated without delaying project completion?

7. Given the uncertainties in accurately estimating activity durations, what is the probability of completing the project by the deadline?

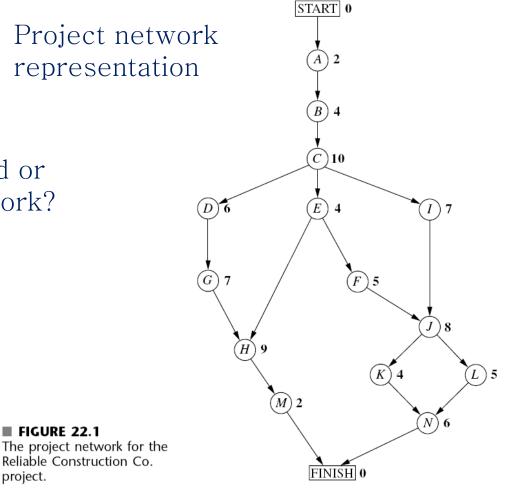
8. If extra money is spent to expedite the project, what is the least expensive way of attempting to meet the target completion time (40 weeks)?

9. How should ongoing costs be monitored to try to keep the project within budget?



# Is this a directed or undirected network?





#### Activity Code

- A. Excavate
- B. Foundation
- C. Rough wall
- D. Roof
- E. Exterior plumbing
- F. Interior plumbing
- G. Exterior siding
- H. Exterior painting
- *I*. Electrical work
- J. Wallboard
- K. Flooring
- L. Interior painting
- M. Exterior fixtures
- N. Interior fixtures

 FIGURE 22.1
 The project network for t Reliable Construction Co.
 project. Question 1

### $\checkmark$

## 1. How can the project be displaye graphically to better visualize the 1 the activities?

	START 0	Activity Code
FIGURE 22.1	(B) = (C)	Activity Code A. Excavate B. Foundation C. Rough wall D. Roof E. Exterior plumbing F. Interior plumbing H. Exterior siding H. Exterior painting I. Electrical work J. Wallboard K. Flooring L. Interior painting M. Exterior fixtures N. Interior fixtures
The project network for the Reliable Construction Co. project.	FINISH 0	
This is	way more informa	tive than
•	this	

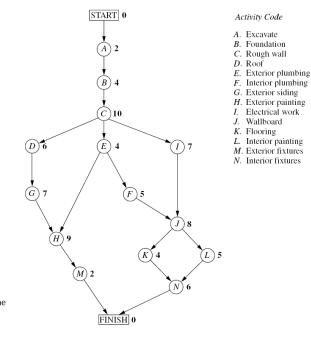
<b>TABLE 22.1</b>	Activity lis	t for the	Reliable	Construction	Co. project

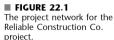
Activity	Activity Description	Immediate Predecessors	Estimated Duration
А	Excavate	_	2 weeks
В	Lay the foundation	A	4 weeks
С	Put up the rough wall	В	10 weeks
D	Put up the roof	С	6 weeks
Ε	Install the exterior plumbing	С	4 weeks
F	Install the interior plumbing	E	5 weeks
G	Put up the exterior siding	D	7 weeks
Н	Do the exterior painting	<i>E, G</i>	9 weeks
1	Do the electrical work	С	7 weeks
1	Put up the wallboard	E 1	8 weeks
ĸ	Install the flooring	1	4 weeks
L	Do the interior painting	í í	5 weeks
М	Install the exterior fixtures	Ĥ	2 weeks
Ν	Install the interior fixtures	K, L	6 weeks

## Question 2 and 5 now:

Question 2: What is the total time required to complete the project if no delays occur?

Question 5: Which are the critical bottleneck activities where any delays must be avoided to prevent delaying project completion?





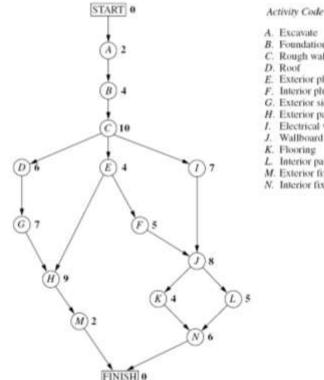


Activity	Activity Description	Immediate Predecessors	Estimated Duration
A	Excavate	_	2 weeks
В	Lay the foundation	A	4 weeks
С	Put up the rough wall	В	10 weeks
D	Put up the roof	С	6 weeks
Ε	Install the exterior plumbing	С	4 weeks
F	Install the interior plumbing	E	5 weeks
G	Put up the exterior siding	D	7 weeks
Н	Do the exterior painting	E, G	9 weeks
1	Do the electrical work	c	7 weeks
1	Put up the wallboard	E, I	8 weeks
ĸ	Install the flooring	i i	4 weeks
L	Do the interior painting	í í	5 weeks
М	Install the exterior fixtures	Ĥ	2 weeks
Ν	Install the interior fixtures	K, L	6 weeks

**TABLE 22.1** Activity list for the Reliable Construction Co. project

Question 2: What is the total time required to complete the project if no delays occur?

Adding the durations in the table gives 79 weeks but the network tells us that some activities can be run in parallel



B. Foundation C. Rough wall D. Roof E. Exterior plumbing F. Interior plumbing G. Exterior siding H. Exterior painting Electrical work Wallboard K. Flooring Interior painting Exterior fixtures



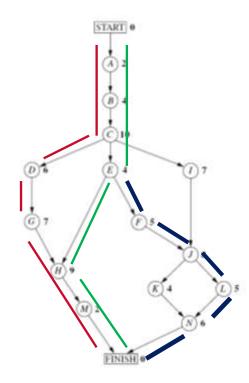
Adding the durations in the table gives 79 weeks but the network tells us that some activities can be run in parallel

What we need instead is to compute the duration over feasible paths

The first two paths are shown in red and green

<b>TABLE 22.2</b>	The paths	and path	lengths t	through I	Reliable's p	project network

Path	Length
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow D \rightarrow G \rightarrow H \rightarrow M \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow H \rightarrow M \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow F \rightarrow J \rightarrow K \rightarrow N \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow F \rightarrow J \rightarrow L \rightarrow N \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow I \rightarrow J \rightarrow K \rightarrow N \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow I \rightarrow J \rightarrow L \rightarrow N \rightarrow FINISH$	2+4+10+6+7+9+2 = 40  weeks $2+4+10+4+9+2 = 31  weeks$ $2+4+10+4+5+8+4+6 = 43  weeks$ $2+4+10+7+8+4+6 = 41  weeks$ $2+4+10+7+8+5+6 = 42  weeks$

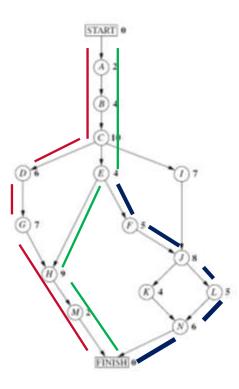


Note that the path are not inclusive of all steps, and that for example activity H in the green path needs both G and E to be completed; yet …

••• the estimated project duration equals the length of the longest path through the project Network (=critical path, in blue)

<b>TABLE 22.</b>	<b>2</b> The	paths and	path	lengths	through	Reliable's	proi	ject network

Path	Length
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow D \rightarrow G \rightarrow H \rightarrow M \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow H \rightarrow M \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow F \rightarrow J \rightarrow K \rightarrow N \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow F \rightarrow J \rightarrow L \rightarrow N \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow I \rightarrow J \rightarrow K \rightarrow N \rightarrow FINISH$	2+4+10+6+7+9+2 = 40  weeks $2+4+10+4+9+2 = 31  weeks$ $2+4+10+4+5+8+4+6 = 43  weeks$ $2+4+10+7+8+4+6 = 41  weeks$ $2+4+10+7+8+5+6 = 42  weeks$



... the estimated project duration equals the length of the longest path through the project Network (=critical path)

All the shorter paths will reach the FINISH node no later than this critical path

➔ Project duration = 44 weeks and the critical bottlenecks are the nodes of this path

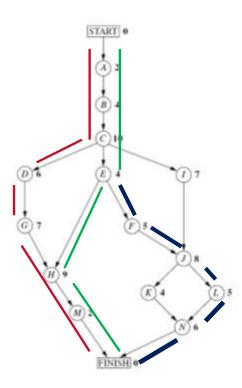


TABLE 2	22.2	The paths	and path	lengths	through	Reliable's	project r	network
							, ,	

Path	Length
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow D \rightarrow G \rightarrow H \rightarrow M \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow H \rightarrow M \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow F \rightarrow J \rightarrow K \rightarrow N \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow F \rightarrow J \rightarrow L \rightarrow N \rightarrow FINISH$ START $\rightarrow A \rightarrow B \rightarrow C \rightarrow I \rightarrow J \rightarrow K \rightarrow N \rightarrow FINISH$	2+4+10+6+7+9+2 = 40  weeks $2+4+10+4+9+2 = 31  weeks$ $2+4+10+4+5+8+4+6 = 43  weeks$ $2+4+10+4+5+8+5+6 = 44  weeks$ $2+4+10+7+8+4+6 = 41  weeks$ $2+4+10+7+8+5+6 = 42  weeks$

Hold on a second; isn't it possible that a node that does not belong to the longest path becomes a bottleneck because it delays the critical node?

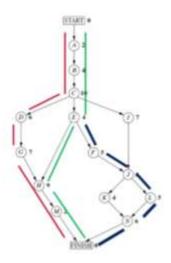
··· the estimated project duration equals the length of the longest path through the project Network (=critical path)

All the shorter paths will reach the FINISH node no later than this critical path

➔ Project duration = 44 weeks and the critical bottlenecks are the nodes of this path

TABLE 22.2 The paths and path lengths through Reliable's project network

Path	Length
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow D \rightarrow G \rightarrow H \rightarrow M \rightarrow FINISH$	2+4+10+6+7+9+2 = 40 week
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow H \rightarrow M \rightarrow FINISH$	2+4+10+4+9+2 = 31 week
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow F \rightarrow J \rightarrow K \rightarrow N \rightarrow FINISH$	2 + 4 + 10 + 4 + 5 + 8 + 4 + 6 = 43 week
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow E \rightarrow F \rightarrow J \rightarrow L \rightarrow N \rightarrow FINISH$	2 + 4 + 10 + 4 + 5 + 8 + 5 + 6 = 44 week
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow I \rightarrow J \rightarrow K \rightarrow N \rightarrow FINISH$	2 + 4 + 10 + 7 + 8 + 4 + 6 = 41 week
START $\rightarrow A \rightarrow B \rightarrow C \rightarrow I \rightarrow J \rightarrow L \rightarrow N \rightarrow FINISH$	2 + 4 + 10 + 7 + 8 + 5 + 6 = 42 week



Question 2 and 5



Question 2: What is the total time required to complete the project if no delays occur?

Question 5: Which are the critical bottleneck activities where any delays must be avoided to prevent delaying project completion?

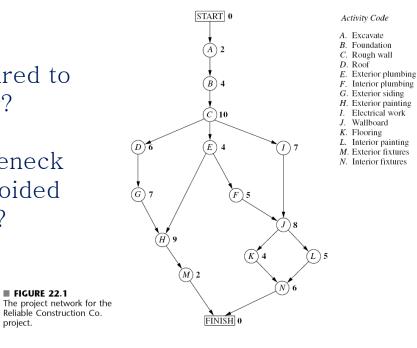




FIGURE 22.1

project.

Reliable Construction Co.

Scheduling Individual Activities with PERT/CPM

## Question 4

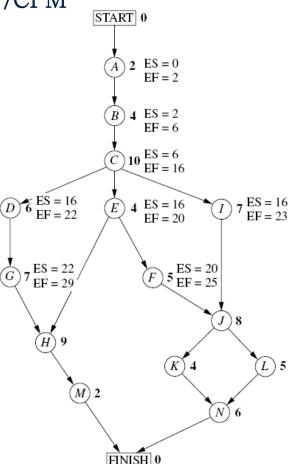
4. When can the individual activities start and finish (at the earliest) if no delays occur?

Logging earliest start time (ES) and the earliest finish time (EF) for each activity, starting with those with a single predecessor

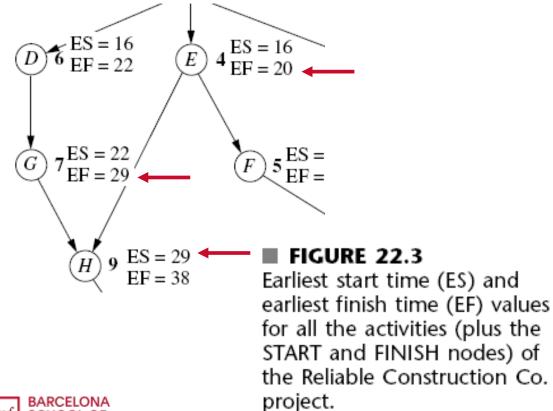
#### upf. BARCELONA SCHOOL OF MANAGEMENT

#### FIGURE 22.2

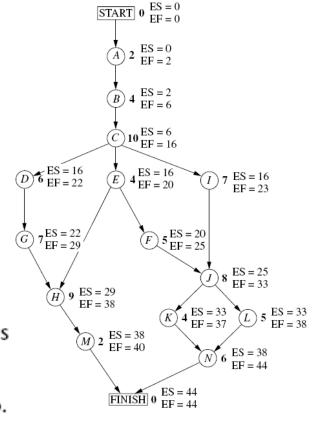
Earliest start time (ES) and earliest finish time (EF) values for the initial activities in Fig. 22.1 that have only a single immediate predecessor.



What when there are two predecessors (Example E and G for node H)? Take the maximum EF (Example 29 of G > 20 of E)



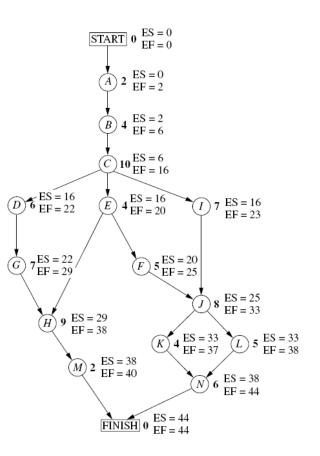






4. When can the individual activities start and finish (at the earliest) if no delays occur?

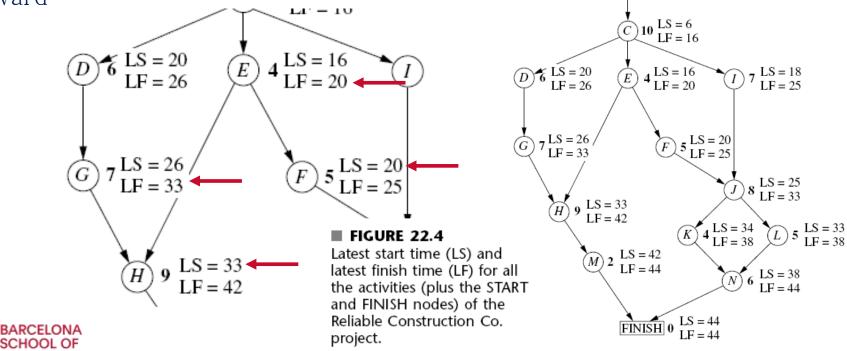
This is a forward pass through the network





What if there are delays? It is convenient to have for each activity also the latest start (LS) time and latest finish (LF) time, computed as not to engender delay of the subsequent nodes. We proceed backward

/IANAGEMENT



**START** 0 LS = 0

Α

В

LF = 0

LS = 0

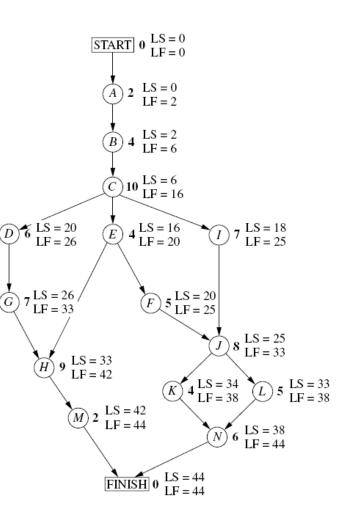
LF = 2

LS = 2

LF = 6

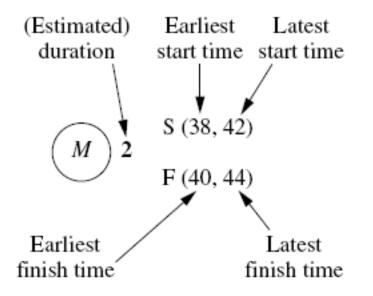
What if there are delays? It is convenient to I for each activity also the latest start (LS) tim and latest finish (LF) time, computed as not a engender delay of the subsequent nodes. We proceed backward

This is a backward pass through the network



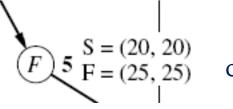


One last effort: combining earliest and latest time information as to identify and quantify **slack** 





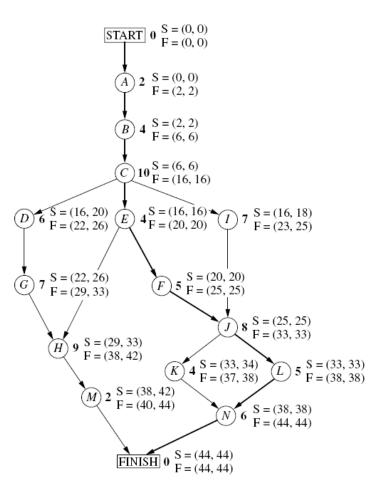
#### The full picture



No slack; critical path

$$G$$
 7  $F = (22, 26)$   $F = (29, 33)$   $Cr$ 

### Slack; not critical path

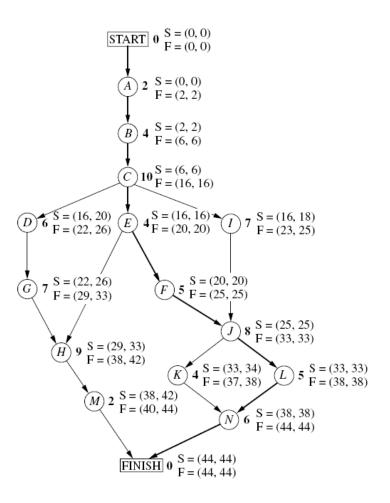




#### The full picture

TABLE 22.3 Slack for Reliab	ole's activities
-----------------------------	------------------

Activity	Slack (LF – EF)	On Critica Path?
А	0	Yes
В	0	Yes
С	0	Yes
D	4	No
Ε	0	Yes
F	0	Yes
G	4	No
Н	4	No
1	2	No
1	0	Yes
ĸ	1	No
L	0	Yes
М	4	No
N	0	Yes

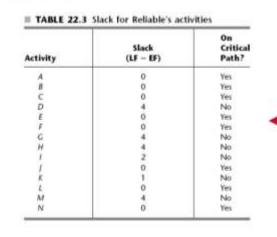




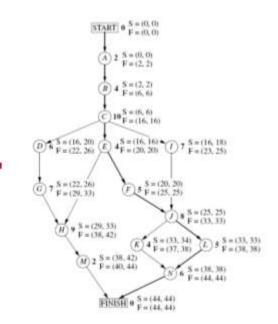
#### Solved

1. Project display 2. Time to completion 3. Latest start and finish time per activity 4. Earliest start and finish time per activity 5. Bottlenecks 6. Slacks

#### The full picture







1.0

Task	Task Description	Tasks that Must Precede	Time
A	Buy the mozzarella cheese*		30 minutes
В	Slice the mozzarella	Α	5 minutes
С	Beat 2 eggs		2 minutes
D	Mix eggs and ricotta cheese	С	3 minutes
Ε	Cut up onions and mushrooms		7 minutes
F	Cook the tomato sauce	Ε	25 minutes
G	Boil large quantity of water		15 minutes
Н	Boil the lasagna noodles	G	10 minutes
1	Drain the lasagna noodles	Н	2 minutes
1	Assemble all the ingredients	I, F, D, B	10 minutes
K	Preheat the oven		15 minutes
L	Bake the lasagna	J, K	30 minutes

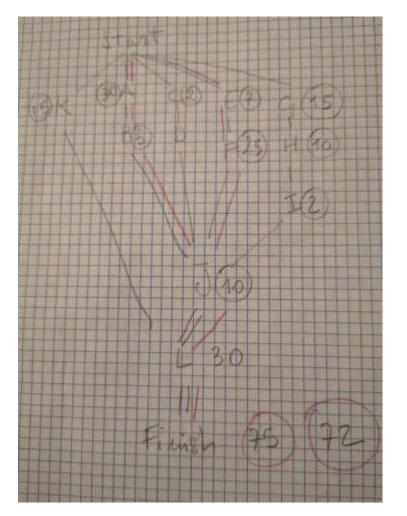


Exercise in class

\*There is none in the refrigerator.

- (a) Construct the project network for preparing this dinner.
- (b) Find all the paths and path lengths through this project network. Which of these paths is a critical path?





My take



# 20.

### **Ethical considerations for OR**

From Condorcet to Bentham. Sociology of quantification. Scheduling software and its consequences. Responsible modelling. Partly based on O'Neil, C. (2016) Weapons of math destruction. Random House Publishing Group.



'Mathématique sociale': We still use today terms such as 'Condorcet method', 'Condorcet winner', 'Condorcet-ranking procedure'



Nicolas de Caritat, marquis de Condorcet (1743- 1794)

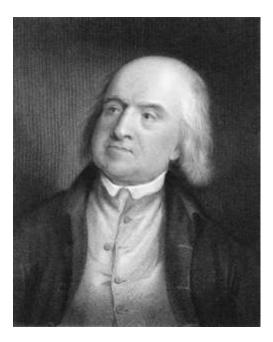
Feldman, J., 2005, Condorcet et la mathematique sociale: enthousiasmes et bemols, Mathematics and Social Sciences, 172(4), 7-41, <u>http://www.ehess.fr/revue-msh/pdf/N172R955.pdf</u>

Munda G. (2007) - Social multi-criteria evaluation, Springer-Verlag, Heidelberg, New York, Economics Series

Condorcet's Mathématique sociale had its continuation in Jeremy Bentham's utilitarianism



Marquis de Condorcet (1743- 1794)



Felicific calculus: 'The greatest good for the greatest number' (utility or hedonistic calculus)

Jeremy Bentham (1748-1832)

Artork: Adam Simpson, New York Times

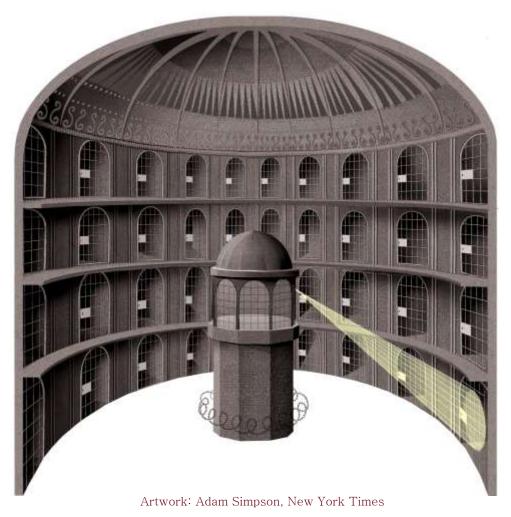
- Intensity: How strong is the pleasure?
- Duration: How long will the pleasure last?
- Certainty or uncertainty: How likely or unlikely is it that the pleasure will occur?
- Propinquity or remoteness: How soon will the pleasure occur?
- Fecundity: The probability that the action will be followed by sensations of the same kind.
- Purity: The probability that it will not be followed by sensations of the opposite kind.
- Extent: How many people will be affected?

Remember from Lesson 1?



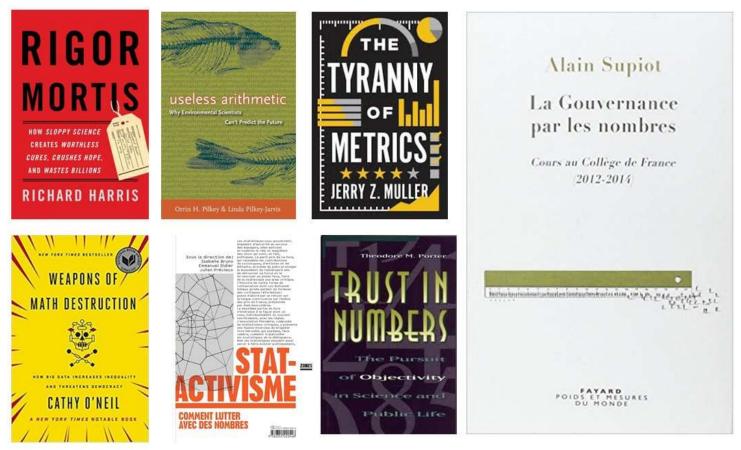


### Bentham's Panopticon

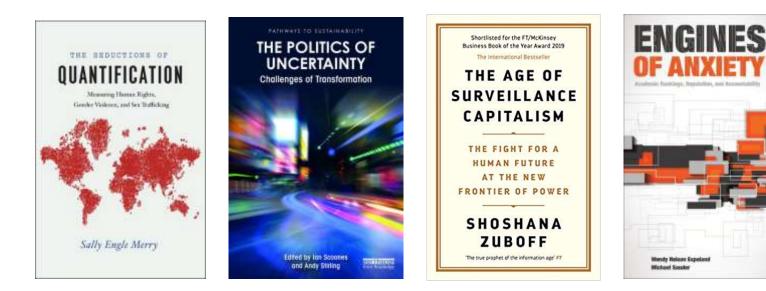


Sociology of quantification, for numbers, visible and invisible… Sociology of quantification, an explosion of works from many disciplines

### Algorithms, models, metrics, statistics...



### Algorithms, models, metrics, statistics…



Numbers and their 'reactivity' (Espeland and Sauder, 2016)

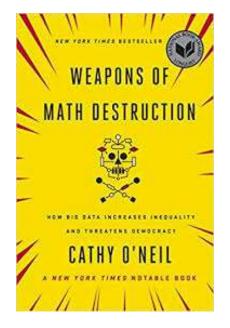
Incumbent numbers affect what society will measure in the future (Merry 2016)

Numbers "create the environment that justifies their assumptions" (O'Neil, 2016)

### Alarm for Weapons of Math Destruction



Cathy O'Neil



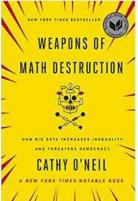
O'Neil, C. (2016). Weapons of math destruction : how big data increases inequality and threatens democracy. Random House Publishing Group.

OR and "clopening" (portmanteau of opening and closing)

Software scheduling programs – continuous adjusting of working assignment (day by day) may be unfavourable to workers making hard for them to plan for study, work, children

Clopening implies the same worker closes a shop and the open it the next morning at companies like Starbucks, McDonald's and Walmart

O'Neil, C. (2016). Weapons of math destruction : how big data increases inequality and threatens democracy. Random House Publishing Group.



NYT running the story of one worker working difficult hours

### The New York Times

# Working Anything but 9 to 5

Scheduling Technology Leaves Low-Income Parents With Hours of Chaos

By JODI KANTOR, Photographs by SAM HODGSON

AUGUST 13, 2014

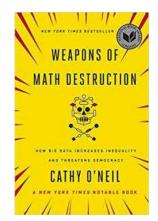


https://www.nytimes.com/interactive/2014/08/13/us/starbucks-workers-scheduling-hours.html

"managers' pay is contingent upon the efficiency of their staff measured by revenue for employee hour" p. 126

"I consider scheduling software one of the more appalling WMD [Weapon of Math Destruction]" p. 128

O'Neil, C. (2016). Weapons of math destruction : how big data increases inequality and threatens democracy. Random House Publishing Group.





Shortlisted for the FT/McKinsey **Business Book of the Year Award 2019** The International Bestseller THE AGE OF SURVEILLANCE CAPITALISM THE FIGHT FOR A HUMAN FUTURE AT THE NEW FRONTIER OF POWER SHOSHANA ZUBOFF The true prophet of the information age' F

A project of domination of consumers and voters is made possible by artificial intelligence, big data & cognitive psychology

Inequality, power asymmetries and the world of surveillance capitalism



Shortlisted for the FT/McKinsey Business Book of the Year Award 2019

The International Bestseller

#### THE AGE OF SURVEILLANCE CAPITALISM

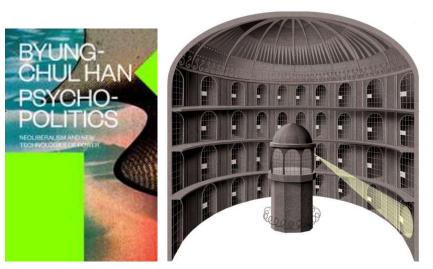
THE FIGHT FOR A HUMAN FUTURE AT THE NEW FRONTIER OF POWER

SHOSHANA ZUBOFF

The true prophet of the information age' FT

# ... and the surveillance is voluntarily accepted





### The New York Review

#### The Boss Will See You Now

Zephyr Teachout August 16, 2022 innar

We are experiencing a major turning point in the surveillance of workers, driven by wearable tech, artificial intelligence, and Covid.





Working Anything but 9 to 5

anter u, ana SANDEROO — la atglică Latenium acambie, Janasta Simore, a 23-

### Please read these two articles in your e-Campus



## Thank you

www.andreasaltelli.eu https://orcid.org/0000-0003-4222-6975 @AndreaSaltelli@mstdn.social https://www.youtube.com/channel/UCz26ZK04xchekUy4GevA3DA

