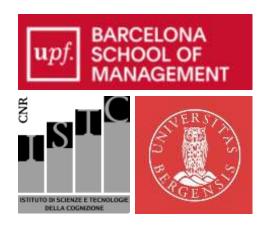


# Science, democracy and regulatory capture

Andrea Saltelli

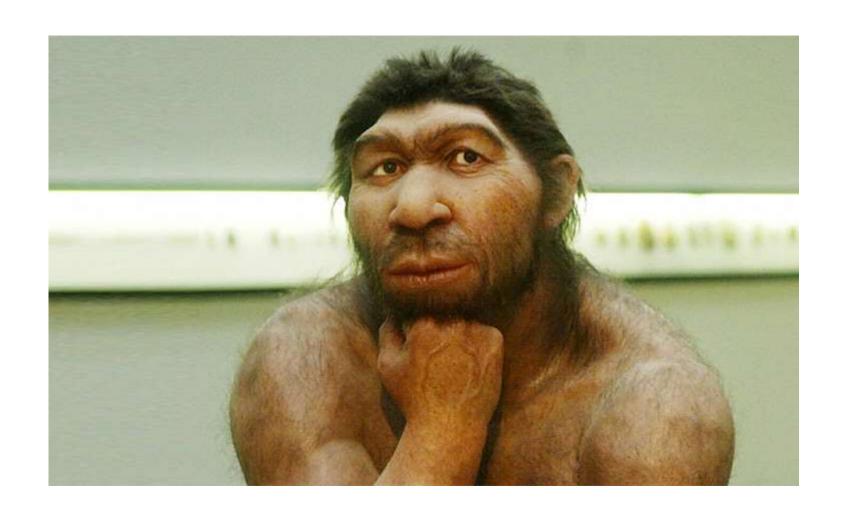


Associazione italiana per la promozione della scienza aperta VII convegno annuale: programma Scienza aperta e società democratiche 20 ottobre 2022 Sede centrale CNR, piazzale Aldo Moro, 7 – Roma

"... the Neanderthal age of biology and philosophy, when it was supposed that nature exists for the convenience of man" (1962)



## Are we past this age of Neanderthal?



# Are we past this age of Neanderthal? If not, why?



### Futures Available online 26 October 2021 In Press, Journal Pre-proof (2)



Science, the endless frontier of regulatory capture

Andrea Saltelli <sup>a</sup> A B, Dorothy J. Dankel <sup>b, c</sup>, Monica Di Fiore <sup>d</sup>, Nina Holland <sup>e</sup>, Martin Pigeon <sup>e</sup>

... a form of corporate penetration which is based on a strategic use of the image and legitimacy of science

...cases where lobbyists present themselves as upholders of the values of the evidence-based policy, and interested in the methodological and ethical aspect of science for policy

# An epistemic ladder for regulatory capture

- Epistemic. Invalidating the inference or the methods
- Institutional. Delegitimising and/or 'colonising' institutions
- Political. Promoting a worldview where the very idea of regulation is undesirable



#### Futures Available online 26 October 202 In Press, Journal Pre-proof (7)



Science, the endless frontier of regulatory capture



The ineluctability of regulatory capture cuts across schools of economic thought: public interest theory and regulatory capture theory



Arthur Cecil Pigou 1877 –1959

George J. Stigler 1911 –1991



Regulation in the public interest theory is seen as a need originating from market failure – hence the need for regulatory intervention



Arthur Cecil Pigou 1877 –1959

Regulation in regulatory capture theory is seen as a result of particular interests which are favoured by it

"regulation is acquired by the industry and is designed and operated primarily for its benefit"





#### Beryl L. Crowe: a regulatory capture cycle

- An agency is created as a result of a period of social alarm
- Eventually, interest groups take control
- In the final phase, even the staff of the agency comes from the interest groups it should regulate

The Tragedy of the Commons Revisited



A more recent concept: regulatory capitalism, the new global world order where the importance of rules as a source of power has increased in scope



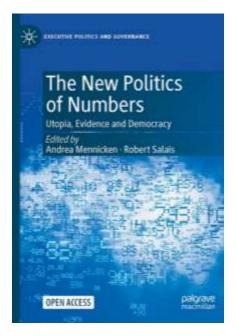
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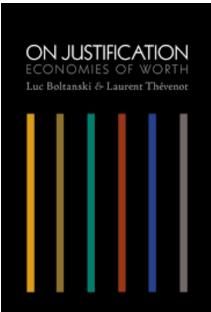
#### Regulatory capitalism

Optimistic view: allowing a more balanced approach to the distribution of power and resources in favour of the global poor (Levi-Faur, David [Editor of Regulation and Governance]. 2005. "The Global Diffusion of Regulatory Capitalism." The ANNALS of the American Academy of Political and Social Science 598 (1): 12–32.)

Pessimistic view: act of the tragedy of commodification, made possible by a subservient and commodified science Drahos, Peter. 2020. "Responsive Science." Annual Review of Law and Social Science16 (1): annurev-lawsocsci-040220-065454.

# Standards as an instrument for the commodification of norms





A New Calculable Global World in the Making: Governing Through Transnational Certification Standards

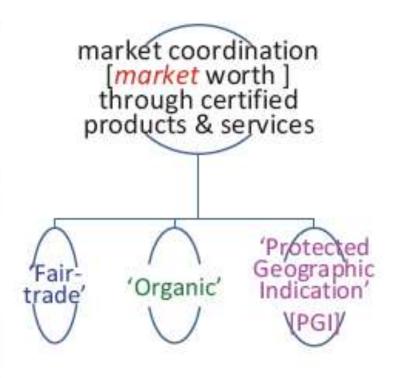
#### Laurent Thévenot

critical public debates between conceptions of the common good

individual consumers' choices between certified market goods







## Cognitive capture?

"regulators may come to view the world the way firms do, not because they have been captured through incentives, but because they have been convinced"

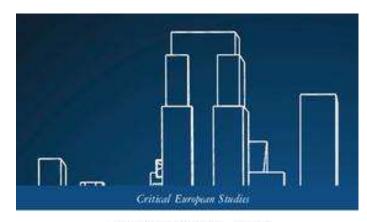
(Dal Bó, Ernesto. 2006. "REGULATORY CAPTURE: A REVIEW." Oxford Review of Economic Policy22: 203-25)

P. Mirowski, "Hell Is Truth Seen Too Late," Bound. 2, vol. 46, no. 1, pp. 1-53, Feb. 2019.

# What has science to do with all that?

Power asymmetries in the framing of issues: those who have the deepest pockets marshal the best [foremost 'scientific'] evidence

#### Sylvain Laurens



#### LOBBYISTS AND BUREAUCRATS IN BRUSSELS

CAPITALISM'S BROKERS

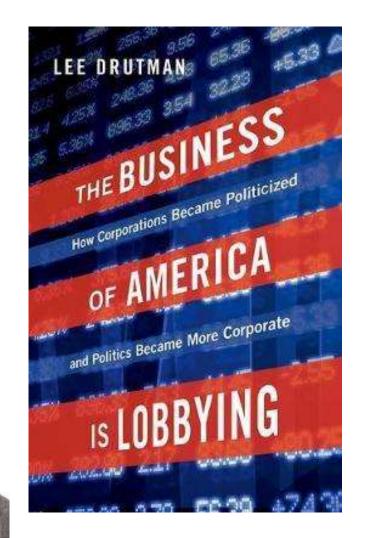
Sylvain Laurens









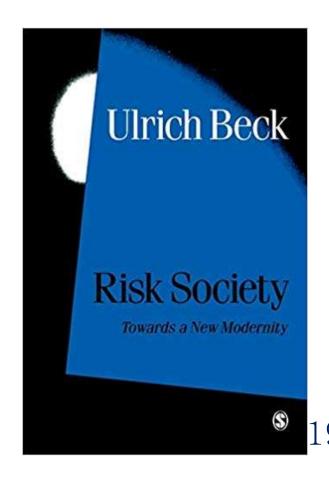


For both Laurens and Drutman a salient aspect of this power is lobbyists' access to more and better disseminated knowledge/science

"They have the data"



Science as a self-service shop for financially well-endowed customers in need of arguments (Beck 1992)

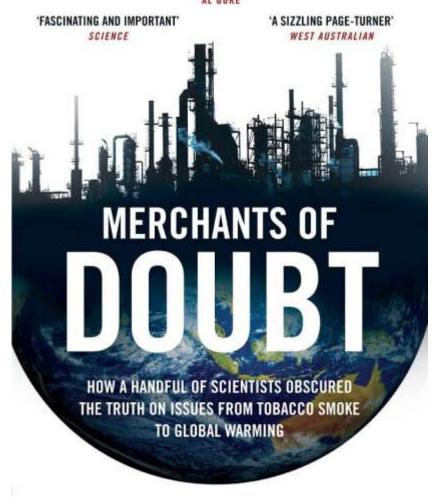


Ulrich Beck 1992 (1986) (1944 –2015)



# From doubt to domination

#### 'ANYONE CONCERNED ABOUT THE STATE OF DEMOCRACY SHOULD READ THIS BOOK'



#### **NAOMI ORESKES & ERIK M. CONWAY**

Shortlisted for the 2010 Las Angeles Times Book Prize

BLOOMSBURY



Naomi Oreskes and Erik M. Conway

Corporate's 'sound science' and 'good epidemiology' against 'junk science'

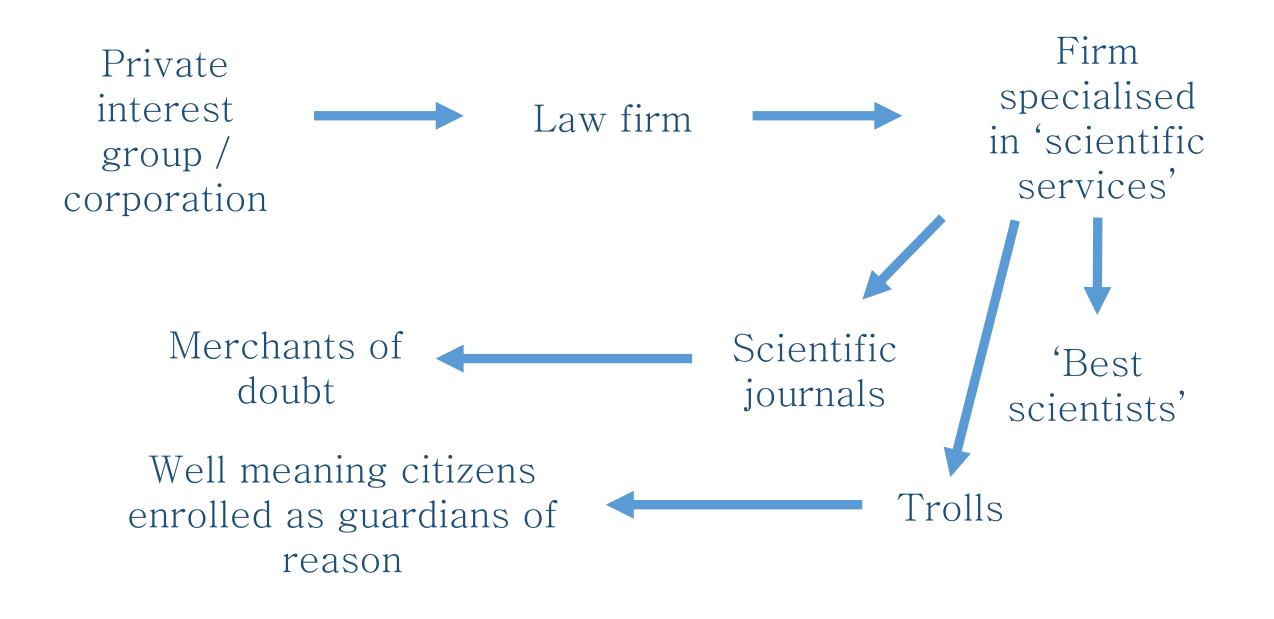
#### Guardians of reason



Guardians of sound science



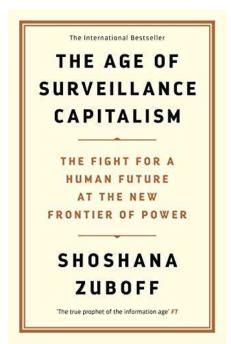
An army of self-proclaimed 'fact checkers' becomes mobilized in the defence of a neoliberal and conservative credo, posing as victims of an assault on science perpetrated by the purported enemies of reason

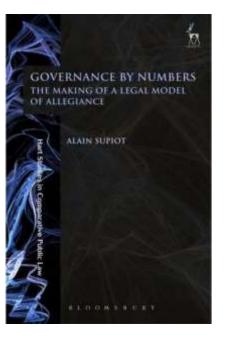


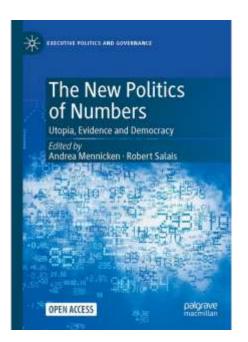
#### Strategies so rapides et inédites



New powerful instruments such as the use of AI and algorithms in combination with cognitive psychology and the new social media to influence the behaviour of consumers / voters

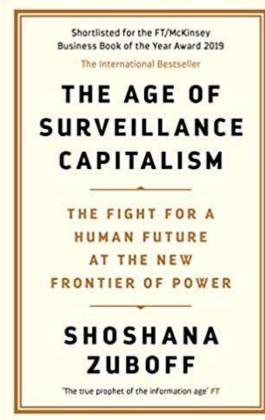




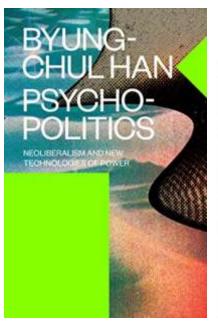


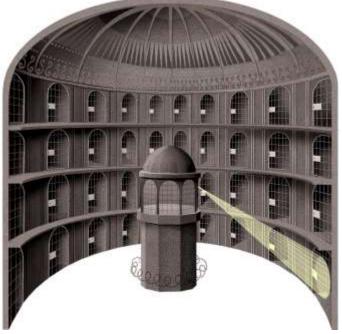


#### The surveillance is voluntarily accepted



Byung Chul Han 'virtual panopticon'





# Quantification and democracy

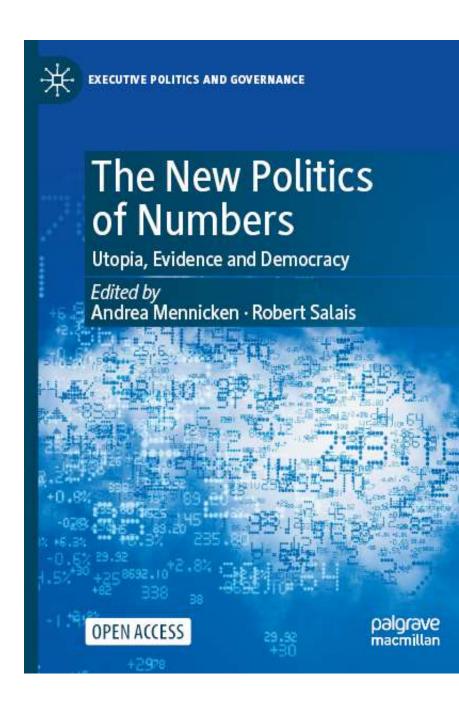
# Evidence based policy

Statistics (creating things that hold together for the solution of practical problems)

Policy based evidence

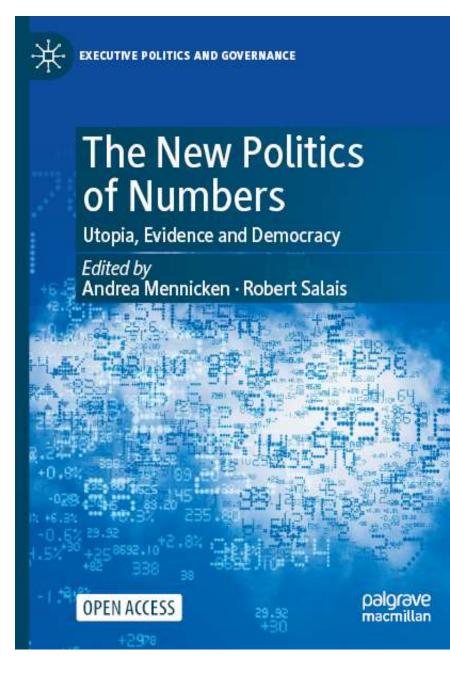
Governance driven quantification (a reversal of the statistical pyramid)

CHAPTER 12, "La donnée n'est pas un donné": Statistics, Quantification and Democratic Choice, *Robert Salais* 



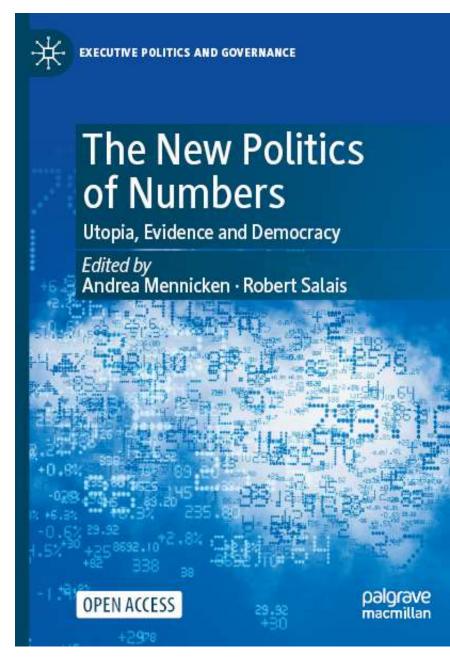
Governance driven quantification is based on pretended objectivity (neutrality), reductionism and justificationism that contribute to a loss of democratic agency (a-democracy)

> CHAPTER 12, "La donnée n'est pas un donné": Statistics, Quantification and Democratic Choice, *Robert Salais*



Contesting unjust/unfair governance arrangement is impossible without producing alternative constructions of evidence – that requires muscles not easily available to the lay citizen

> CHAPTER 12, "La donnée n'est pas un donné": Statistics, Quantification and Democratic Choice, *Robert Salais*



# Why ethics of duantification or or is needed now is needed now

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··· our world is structured by numbers, visible and invisible, where truth is conveyed and reality constructed

Numbers are seductive, performative, confer to their masters' epistemic power and legitimacy

Governing the modern state, or even contesting it, without numbers is impossible

Numbers are the prevalent means to express value in our societies ... Access & production of numbers reflect and reinforce power imbalances



## Harm from 'wrong numbers'

- Medical research
- Higher education
- Governance of science
- Finance
- International organizations
  - FAO
  - World Bank
  - OECD ···







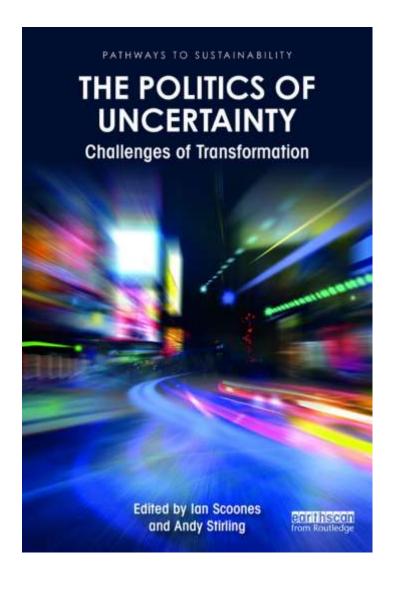


#### 'Trendy' methods may also harm

- Randomized control trials misused to suggest more general conclusions that may not be valid
- Statistical/econometric techniques designed to promote particular policy conclusions reflecting researchers' biases



WORKING PAPER WP 2021/05





#### Futures Volume 91, August 2017, Pages 5-11



#### What is science's crisis really about?

Andrea Saltelli \*, b 只 B, Silvio Funtowicz \*

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Andrea Saltelli \*, 5 A II, Lorenzo Benini \*, Silvio Funtowicz \*, Mario Giampietro d. \*, Matthias Kaiser \*, Erik Reinert \*, F, Jeroen P, van der Sluijs \*, 8, h





#### Futures

Volume 104, December 2018, Pages 85-90



#### Why science's crisis should not become a political battling ground

Andrea, Saltelli 88



#### Futures

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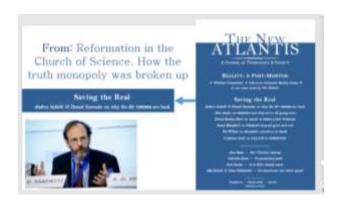
## Science, the endless frontier of regulatory capture

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, Dorothy J. Dankel b, c, Monica Di Fiore d, Nina Holland

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,



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# The End



@andreasaltelli

#### Readings

Saltelli, Andrea, Dorothy J. Dankel, Monica Di Fiore, Nina Holland, and Martin Pigeon, "Science, the Endless Frontier of Regulatory Capture." Futures, 135 (2022) 102860. <a href="https://doi.org/10.1016/j.futures.2021.102860">https://doi.org/10.1016/j.futures.2021.102860</a>.

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Excerpts of B. M. Owen and R. Braeutigam, The regulation game, : Strategic Use of the Administrative Process. Cambridge: Ballinger Press, 1978: <a href="http://www.andreasaltelli.eu/file/repository/Chapter1.pdf">http://www.andreasaltelli.eu/file/repository/Chapter1.pdf</a>

P. Mirowski, "Hell Is Truth Seen Too Late," Bound. 2, vol. 46, no. 1, pp. 1–53, Feb. 2019.

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